

## **52.212-2 Evaluation - Commercial Items (JAN 1999)**

(a) The Government will award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government. The factors of Technical and Past Performance, as discussed further below, shall be used to evaluate proposals for award. These non-cost factors, when combined are significantly more important than Price (Price review for award includes only the IDIQ Proposal Schedule and does not include review of pricing for the 1<sup>st</sup> Task Order. The 1<sup>st</sup> Task Order requirement is included so that the IDIQ contract can be awarded simultaneously with the 1<sup>st</sup> Task Order). Furthermore, the Technical factor is more significant than Past Performance.

- 1.1 TECHNICAL: The following Technical sub-factors, listed in descending order of importance, shall be used by the Government to evaluate the offeror's written proposal:
- a) System Functional (Functionality) Requirements: The Contractor's Technical Proposal will be reviewed/evaluated on how the Contractor's product performs to each functional requirement as identified in Attachment B, Section B.3 of the SOW:
  - b) Management Approach: The Contractor will be evaluated on their approach to managing their resources to support a successful implementation of the Integrated Workplace Management System (IWMS) (including data conversion approach and tools). This evaluation will cover the Contractor's:
    - Staffing Expertise: The Contractor shall submit resumes for key personnel (Project Manager, Integration Lead, and Lead Configurator). Resumes will be reviewed for experience and qualifications.
    - Staff Availability and Accessibility: The ability of the offeror to provide experienced and qualified personnel to the required work sites.
    - Implementation Approach: The Contractor's approach to data conversion, training, implementation management, and knowledge transfer will be evaluated.
  - c) System Ability to Interface with Systems Application and Products (SAP): The Contractor shall be evaluated on the ability of the IWMS to successfully integrate at critical points functionally and technically with SAP. This evaluation will cover the:
    - Technical Integration Platform.
    - Functional Integration with SAP (Bi-directional Master Data and Transaction Data "exchange" and/or synchronization with SAP).
  - d) System Adaptability: The Contractor shall be evaluated on the adaptability of the IWMS product to conform to Component requirements as identified in the SOW. The Contractor shall identify what mechanisms and/or tools will be utilized to track and manage incremental changes to the IWMS configuration and control migration to successive environments. The evaluation will cover:
    - Ability and complexity to modify configuration as delivered.
    - Ability to modify core business processes as delivered.
    - Mechanisms and tools available to facilitate adaptability.
  - e) System Usability: The Contractor shall be evaluated on the usability of the IWMS product based on requirements as identified in Attachment B, Section B.3 of the SOW. This evaluation will cover:
    - Intuitive interaction and navigation.
    - Ease and ability to customize.
    - Help Functionality.
  - f) Enhanced Reporting/Dashboard Capability: The Contractor shall be evaluated on the reporting capabilities of the IWMS product, based on requirements as identified in Attachment B, Section B.3 of the SOW. The Contractor shall provide a list of the core technology/tool platform(s) through which reporting (including dashboarding, key performance indicators, etc.) are delivered. The evaluation of the reporting and information management capabilities will cover the number and applicability of standard report portfolio (including pre-defined reports), availability of standardized and personalized dashboards, scorecards, and the ability to personalize/adapt/modify reports.

1.2 Past Performance: The Government will evaluate the Contractor's past performance of previous IWMS implementations through the use of Past Performance Questionnaires and may use other data bases reflecting contractor past performance. The Government reserves the right to contact the Reference(s) provided to attain additional past performance information and/or clarify information. Based upon the information discussed, the Government reserves the right to change the past performance rating(s) that were originally provided by the Reference. Any Contractor not providing past performance information may be rated with a "neutral" rating. A contractor will be allowed to respond to any "negative" information that is presented in this process.

Amendment 02, dated 3/25/2010

A Competitive Range (CR) may be established after receipt and review of the initial proposals. If a CR is established (note: the number of contractors in CR may be further reduced for efficiency) the offerors shall be required to participate in an Oral Demonstration (see "Oral Demonstration" below). Upon completion of the Oral Demonstration, Final Proposal Revisions (FPR) will be sought from all Offerors remaining in the CR. The following evaluation criteria for award will be used after receipt of the FPR: The non-cost factors will be significantly more important than Price. The non-cost factors in descending order of importance are: Oral Demonstrations, Technical, and Past Performance.

The offeror's initial proposal rating received on the Technical and Past Performance factors may carry through to the evaluation of FPR rating if there are no changes in the documentation.

Oral Demonstration: The Government will evaluate the Contractor's Oral Demonstration through six scripts (scenarios) that are provided within the solicitation package (see attachments: "Oral Demonstration Guidance). Oral Demonstrations will be evaluated for compliance and conformance with the solicitation requirements.

(b) *Options*. The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement for the IDIQ contract. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of options shall not obligate the Government to exercise the option(s).

(c) A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

(End of Provision)